Discussion 2

What are the main characteristics the EURECA tool should feature to help public procurement of environmentally sound data centre products and services?

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Agenda

- Introduction

  - Definition of data centre and data centre products and services

- Exchange thoughts on definition in description discussion:

  - "tool"

  - "to help procurement"

  - "environmentally sound data centre products and services?"

  - "data centre products and services?"

Tool

- What will it do?

- Who will use it?

- What is its phase in the procurement process?

- How will these people be trained?

- IT department requirements?

- Vendor neutrality?

- License structure?

- Updates and maintenance?

- Continuity? (post EURECA)

to help procurement

- Translating organizational needs into the right RFI/RFQ

- Procurement rules (tenders, etc.)

- Reduce procurer's workload

- Negotiations

- Vendor (pre)selection (balancing between strict demands and remaining number of vendors)

- Product (pre)selection (balancing between strict demands and remaining number of products)

- Rating vendors/products with regards to price/environmentally sound

- Procurement knowledge

- Training of procurement staff

- Administration

- Legal audits/compliance

environmentally sound

- Regulations to consider

- Ambitions of organization
  - Renewable energy
  - Life Cycle
  - Green products
  - CSR
  - E-Waste
  - CO_2 footprint
  - water reduction
  - energy efficiency

- Procurement rules (with regards to environmental sound)

- Procurer's organization's KPI's to consider?

data centre products and services

Must have, Should have, Could have, Would have, Nice to have

- Vendors

- Products
  - Hardware
  - Software
  - Services

- Prices

- Datacenter facilities

- Knowledge/explanation of products, services, techniques

- DC Service level agreements and other templates